

Eden Sports & Recreation Club

KPI SHEET

	May 2026 MTH	May 2025 MTH	Variance Amount	Variance %		May 2026 YTD	May 2025 YTD	Variance Amount	Variance %
BAR SALES	120,388	120,397	(9)	0%		120,388	120,397	(9)	0%
BAR COGS	49,262	50,709	(1,448)	-3%		49,262	50,709	(1,448)	-3%
BAR GROSS MARGIN	71,126	69,688	1,438	2%		71,126	69,688	1,438	2%
BAR GROSS MARGIN %	59.1%	57.9%	1.2%	2%		59.1%	57.9%	1.2%	2%
BAR PAYROLL	26,132	31,768	(5,636)	-18%		26,132	31,768	(5,636)	-18%
BAR PAYROLL %	21.7%	26.4%				21.7%	26.4%		
BAR STAFF COSTS	0	0	0	#DIV/0!		0	0	0	#DIV/0!
BAR DIRECT COSTS	27,059	33,457	(6,398)	-19%		27,059	33,457	(6,398)	-19%
BAR CONTRIBUTION	44,068	36,231	7,836	22%		44,068	36,231	7,836	22%
POKER MACHINE INCOME	217,403	229,466	(12,064)	-5%		217,403	229,466	(12,064)	-5%
POKER MACHINE EXPENSES	54,974	70,679	(15,705)	-22%		54,974	70,679	(15,705)	-22%
POKER MACHINE GROSS PROFIT	162,428	158,787	3,642	2%		162,428	158,787	3,642	2%
GREENS INCOME	26,318	24,034	2,284	10%		26,318	24,034	2,284	10%
GREENS EXPENSES	54,800	46,696	8,104	17%		54,800	46,696	8,104	17%
GREENS GROSS PROFIT	-28,482	-22,662	-5,820	26%		-28,482	-22,662	-5,820	26%
RAFFLE AND BINGO INCOME	10,215	12,800	(2,585)	-20%		10,215	12,800	(2,585)	-20%
RAFFLE AND BINGO EXPENSE	9,636	16,579	(6,943)	-42%		9,636	16,579	(6,943)	-42%
RAFFLE AND BINGO GROSS PROFIT	-579	3,780	-4,358	-115%		-579	3,780	-4,358	-115%
TAB AND KENO INCOME	8,923	7,933	990	12%		8,923	7,933	990	12%
TAB AND KENO COSTS	797	2,794	(1,998)	-71%		797	2,794	(1,998)	-71%
TAB AND KENO GROSS PROFIT	8,126	5,138	2,988	58%		8,126	5,138	2,988	58%
PRO SHOP SALES	8,352	7,369	983	13%		8,352	7,369	983	13%
PRO SHOP COST OF SALES	15,156	10,702	4,454	42%		15,156	10,702	4,454	42%
PRO SHOP GROSS PROFIT	-6,804	-3,333	-3,471	104%		-6,804	-3,333	-3,471	104%
RESTAURANT INCOME	0	0	0	#DIV/0!		0	0	0	#DIV/0!
RESTAURANT EXPENSES	611	572	39	7%		611	572	39	7%
RESTAURANT GROSS PROFIT	-611	-572	-39	7%		-611	-572	-39	7%
OTHER REVENUE	19,873	20,353	-480	-2%		19,873	20,353	-480	-2%
OVERHEAD EXPENSES	162,994	170,833	-7,839	-5%		162,994	170,833	-7,839	-5%
EBITDA	36,182	19,330	16,852	87%		36,182	19,330	16,852	87%
TOTAL INCOME	411,471	422,352	-10,881	-3%		411,471	422,352	-10,881	-3%
EBITDA %	9%	5%				9%	5%		
DEPRECIATION P&L	36,475	39,648	-3,173	-8%		36,475	39,648	-3,173	-8%
EBIT	-293	-20,319	20,025	-99%		-293	-20,319	20,025	-99%
INTEREST EXPENSE	-3,140	-3,419	279	-8%		-3,140	-3,419	279	-8%
NET PROFIT	-3,433	-23,737	20,304	-86%		-3,433	-23,737	20,304	-86%