

Eden Sports & Recreation Club

KPI SHEET

	Sep 2026 QTR	Sep 2025 QTR	Variance Amount	Variance %		Sep 2026 YTD	Sep 2025 YTD	Variance Amount	Variance %
BAR SALES	345,346	343,696	1,650	0%		568,554	561,459	7,096	1%
BAR COGS	126,098	135,924	(9,827)	-7%		202,968	204,581	(1,614)	-1%
BAR GROSS MARGIN	219,248	207,772	11,476	6%		365,587	356,877	8,709	2%
BAR GROSS MARGIN %	63.5%	60.5%	3.0%	5%		64.3%	63.6%	0.7%	1%
BAR PAYROLL	81,829	92,992	(11,163)	-12%		136,493	153,287	(16,793)	-11%
BAR PAYROLL %	23.7%	27.1%				24.0%	27.3%		
BAR STAFF COSTS	0	0	0 -			0	0	0 -	
BAR DIRECT COSTS	85,109	96,464	(11,355)	-12%		141,164	160,358	(19,194)	-12%
BAR CONTRIBUTION	134,140	111,308	22,832	21%		224,422	196,519	27,903	14%
POKER MACHINE INCOME	730,468	774,764	(44,296)	-6%		1,157,848	1,154,554	3,294	0%
POKER MACHINE EXPENSES	202,322	230,025	(27,704)	-12%		338,546	366,983	(28,437)	-8%
POKER MACHINE GROSS PROFIT	528,146	544,739	-16,592	-3%		819,301	787,571	31,730	4%
GREENS INCOME	89,811	91,864	(2,053)	-2%		147,780	138,775	9,004	6%
GREENS EXPENSES	194,902	146,595	48,307	33%		301,535	244,155	57,380	24%
GREENS GROSS PROFIT	-105,091	-54,732	-50,360	92%		-153,756	-105,380	-48,376	46%
RAFFLE AND BINGO INCOME	39,871	35,429	4,442	13%		58,605	59,192	(587)	-1%
RAFFLE AND BINGO EXPENSE	24,493	44,840	(20,347)	-45%		59,335	75,836	(16,501)	-22%
RAFFLE AND BINGO GROSS PROFIT	-1,045	9,411	-10,456	-111%		730	16,644	-15,914	-96%
TAB AND KENO INCOME	23,015	23,806	(792)	-3%		37,372	38,527	(1,155)	-3%
TAB AND KENO COSTS	0	8,490	(8,490)	-100%		1,593	14,285	(12,692)	-89%
TAB AND KENO GROSS PROFIT	23,015	15,316	7,698	50%		35,779	24,242	11,537	48%
PRO SHOP SALES	5,988	4,005	1,982	49%		9,457	6,147	3,310	54%
PRO SHOP COST OF SALES	45,132	27,044	18,088	67%		78,871	45,501	33,370	73%
PRO SHOP GROSS PROFIT	-39,145	-23,039	-16,106	70%		-69,414	-39,354	-30,060	76%
RESTAURANT INCOME	0	0	0 -			0	0	0 -	
RESTAURANT EXPENSES	990	1,117	(127)	-11%		1,724	2,128	(403)	-19%
RESTAURANT GROSS PROFIT	-990	-1,117	127	-11%		-1,724	-2,128	403	-19%
OTHER REVENUE	42,701	41,651	1,049	3%		77,670	70,743	6,927	10%
OVERHEAD EXPENSES	501,938	532,481	-30,543	-6%		822,490	863,627	-41,137	-5%
EBITDA	81,883	92,235	-10,353	-11%		109,058	51,942	57,117	110%
TOTAL INCOME	-1,289,344	-1,326,236	36,892	-3%		-2,083,391	-2,054,283	-29,108	1%
EBITDA %	-6%	-7%				-5%	-3%		
DEPRECIATION P&L	115,099	115,699	-600	-1%		188,336	193,729	-5,393	-3%
EBIT	-33,217	-23,464	-9,753	42%		-79,278	-141,788	62,510	-44%
INTEREST EXPENSE	-12,134	-10,564	-1,570	15%		-18,278	-17,125	-1,153	7%
NET PROFIT	-45,351	-34,028	-11,323	33%		-97,556	-158,913	61,357	-39%